Rating and Valuation Department

Hong Kong Property Review 2020

Preliminary Findings

Definition of Terms

To facilitate interpretation of the findings, the terms used are explained as follows:

- Completions refer to premises issued with an Occupation Permit.
- Take-up represents the net increase in the number of units or floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected).
- Vacancy indicates the number of units or floor area not physically occupied at the time of conducting the survey at the end of the year. Some vacant domestic units are not yet issued with Certificate of Compliance or Consent to Assign after obtaining the Occupation Permit. Units under decoration are classified as vacant.
- The **take-up** and **vacancy** figures bear **no** relationship with the number of units sold by developers (i.e. primary market transactions) or still retained by them (the unsold stock).
- Completions, take-up and vacancy figures **exclude** village houses.

Private domestic completions in 2019 was 13 640 units, 35% fewer than those in 2018. 58% of the completions were in the New Territories, 24% in Kowloon and 18% on Hong Kong Island. At district level, the top three suppliers, namely Tai Po, Sai Kung and Sham Shui Po, altogether accounted for 46% of the overall completions.

Take-up, at 19 280 units, was 66% above that of the last year. Vacancy at 2019 year-end dropped to 3.7% of the total stock, equivalent to 44 890 units. Among these vacant units, about 7 340 units were not yet issued with Certificate of Compliance or Consent to Assign after obtaining the Occupation Permit.

The forecast completions in 2020 and 2021 are 20 850 and 18 920 units respectively. In both 2020 and 2021, 67% of the completions will come from the New Territories. District-wise, Tuen Mun and Tai Po will provide 23% and 18% of the new supply in 2020 respectively whereas in 2021, Sai Kung will contribute 24% and Yuen Long will provide another 18%.

The residential property market picked up notably in the first half of the year in terms of both prices and trading volume, brought about by improved market sentiment and sustained demand from homebuyers. Domestic price surged by 10.4% in the first five months of the year with sales activity peaking in May. Market sentiment turned more cautious following the reescalation of United States-China trade tensions in May and local social incidents in the second half of the year. Yet, domestic price still edged up 5.4% for the whole year, mainly attributable to the hefty gain registered in the first half of the year. The leasing market recovered gradually since March but showed signs of cool-off from September onwards. Offsetting the gains from the second and third quarters by the decline from the fourth quarter, overall rents slid a modest 1.9% year-on-year by December 2019.

Office completions in 2019 rose by 49% to 267 000 m², a record high since 2008. Grade A completions were 242 000 m², of which 54% came from Kwun Tong and 23% from Sha Tin. Grade B completions of 20 000 m² mainly came from the Eastern district. The Central and Western districts contributed almost all of the Grade C completions of 4 800 m².

The overall take-up contracted to 147 000 m² in the year. Grade A offices had a positive take-up of 169 000 m² while Grade B and Grade C offices recorded negative take-up of 20 000 m² and 1 600 m² respectively. The overall year-end vacancy increased marginally to 9.0%, amounting to 1 104 000 m². The vacancy rates of Grade A, Grade B and Grade C offices edged up to 9.0%, 9.7% and 7.5% respectively. Grade A offices in sub-districts maintained their single-digit vacancy rates.

Forecast completions in 2020 will plummet to 78 000 m², but will surge to 293 000 m² in 2021. In 2020, new Grade A completions will account for 48 000 m², mainly from Tsuen Wan amounting to 49% of the anticipated supply. Grade A completions in 2021 will be 228 000 m², with Kowloon City and the Eastern district together contributing 60%. Grade B completions in 2020 will grow to 30 000 m², and further increase to 60 000 m² in 2021. Grade C office completions will be minimal in 2020 but will rebound to 5 000 m² in 2021.

Office prices moved downwards while rents remained relatively stable in in the year. After a short-lived rebound in the second quarter, office prices stayed lacklustre in the fourth quarter of the year. Despite the positive developments in the United States-China trade talks towards the end of the year, the uncertainties associated with the local social incidents, deteriorated economic conditions and global economic slowdown dampened market activities in the office sector. Overall office prices dropped by 10.4% while the decline in Grade A, B and C office prices were 13.7%, 1.0% and 5.8% respectively between the fourth quarters of 2018 and 2019. During the corresponding period, overall office rents gained 1.1%, with Grade A and B offices

recording a marginal increase of 1.3% and 0.9% respectively, while Grade C offices slightly dropped by 0.3%.

PRIVATE COMMERCIAL

Completions in 2019 dropped by 6% to $118~000~\text{m}^2$, with the New Territories accounting for 47% of the completions. Take-up shrunk to $8~000~\text{m}^2$ in the year and vacancy rate climbed slightly to 10.1%, amounting to $1~164~000~\text{m}^2$.

Completions are expected to decrease slightly to 105 000 m² in 2020, with Sha Tin and Tsuen Wan contributing the most, together accounting for half of the anticipated supply. In 2021, the completions will reduce to 98 000 m², of which Kowloon City and Wan Chai will become the major suppliers, providing 63% of the total supply.

Dented by the deterioration in retail sales since the third quarter, both private retail prices and rents fell in 2019, retreating by 15.0% and 3.7% respectively between the fourth quarters of 2018 and 2019. Trading volume slackened in the second half of the year.

PRIVATE FLATTED FACTORIES

Completions in 2019 rose to $56~000~\text{m}^2$, mainly from Kwai Tsing and Tsuen Wan. Takeup reached $60~000~\text{m}^2$. Vacancy at the year-end eased down to 5.9% at $972~000~\text{m}^2$.

Completions are anticipated to drop slightly to $54\ 000\ m^2$ in 2020 but will rebound to $67\ 000\ m^2$ in 2021.

The industrial property sector encountered an uncertain market condition in 2019. Prices fell 6.8% while rents gained 1.6% comparing the fourth quarters in 2018 and 2019. Sales volume dwindled in the latter half of 2019 since its peak in March of the year.

PRIVATE INDUSTRIAL/OFFICE

There were no industrial/office completions in 2019. Take-up turned positive to $2\,000\,\text{m}^2$ and the vacancy rate edged down to 9.0% at $49\,000\,\text{m}^2$.

It is anticipated to have no new supply in 2020 and 2021.

ALL UNITS
COMPLETIONS, TAKE-UP AND VACANCY

No. of units

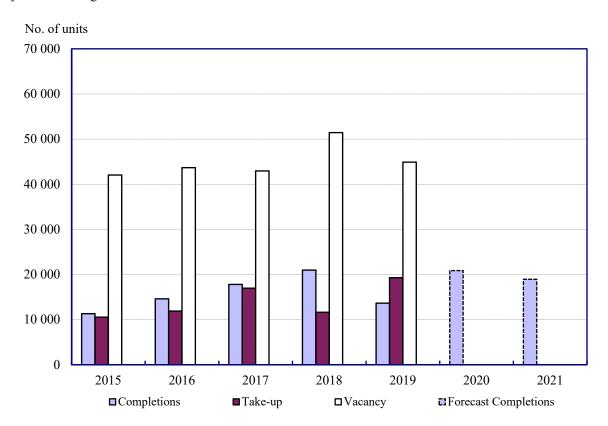
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-------------|----------|--------|--------|--------|--------|----------|----------|
| Completions | 11 300 # | 14 600 | 17 790 | 20 970 | 13 640 | [20 850] | [18 920] |
| Take-up* | 10 530 | 11 880 | 16 950 | 11 620 | 19 280 | | |
| Vacancy | 42 040 | 43 660 | 42 940 | 51 430 | 44 890 | | |
| % ☆ | 3.7 | 3.8 | 3.7 | 4.3 | 3.7 | | |
| | | | | | | | |

[&]quot;Private domestic" excludes flats built under the Home Ownership, Private Sector Participation, Buy or Rent Option, Tenants Purchase, Urban Improvement, Flat-For-Sale and Sandwich Class Housing Schemes, etc.

Figures exclude village houses.

- # Completions of 2015 include 16 flats completed and designated as subsidised sale flats in the year but sold to the public in the open market at prevailing market prices in 2017. There is no amendment to other related take-up and vacancy figures.
- * Take-up represents the net increase in the number of units occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected).
- ∀ Vacancy at the end of the year as a percentage of stock.

[] Forecast figures



SMALL / MEDIUM UNITS (Saleable Area less than 100 m²) COMPLETIONS, TAKE-UP AND VACANCY

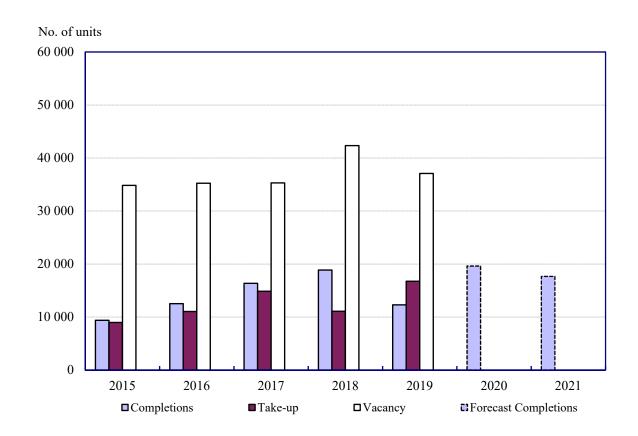
No. of units

| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-------------|---------|--------|--------|--------|--------|----------|----------|
| Completions | 9 380 # | 12 520 | 16 350 | 18 860 | 12 300 | [19 620] | [17 660] |
| Take-up* | 8 970 | 11 040 | 14 860 | 11 080 | 16 750 | | |
| Vacancy | 34 830 | 35 240 | 35 310 | 42 340 | 37 090 | | |
| % ☆ | 3.3 | 3.3 | 3.3 | 3.9 | 3.3 | | |
| | | | | | | | |

Figures exclude village houses.

- # Completions of 2015 include 16 flats completed and designated as subsidised sale flats in the year but sold to the public in the open market at prevailing market prices in 2017. There is no amendment to other related take-up and vacancy figures.
- * Take-up represents the net increase in the number of units occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected).
- Vacancy at the end of the year as a percentage of stock.

[] Forecast figures



LARGE UNITS (Saleable Area 100 m² or above) COMPLETIONS, TAKE-UP AND VACANCY

No. of units

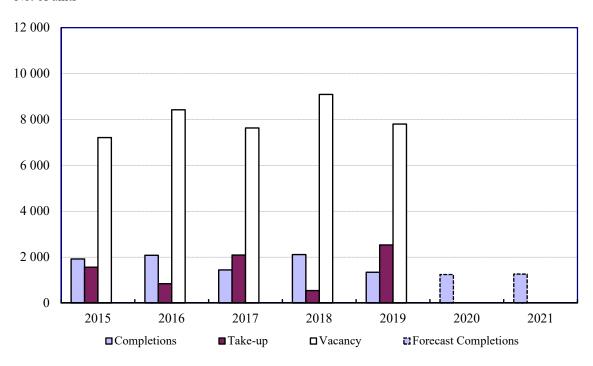
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-------------|-------|-------|-------|-------|-------|---------|---------|
| Completions | 1 920 | 2 080 | 1 440 | 2 110 | 1 340 | [1 240] | [1 260] |
| Take-up* | 1 560 | 840 | 2 090 | 540 | 2 530 | | |
| Vacancy | 7 210 | 8 420 | 7 630 | 9 090 | 7 800 | | |
| %☆ | 8.1 | 9.2 | 8.2 | 9.6 | 8.1 | | |
| | | | | | | | |

Figures exclude village houses.

- * Take-up represents the net increase in the number of units occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected).
- Vacancy at the end of the year as a percentage of stock.

[] Forecast figures

No. of units



ALL GRADES
COMPLETIONS, TAKE-UP AND VACANCY

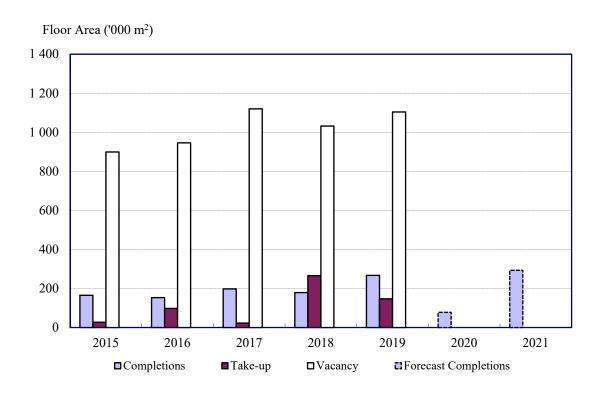
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|------------------------------------|------|------|-------|-------|-------|------|-------|
| Completions ('000 m ²) | 165 | 153 | 198 | 179 | 267 | [78] | [293] |
| Take-up* ('000 m ²) | 27 | 98 | 23 | 266 | 147 | | |
| Vacancy ('000 m²) | 899 | 946 | 1 120 | 1 032 | 1 104 | | |
| % ☆ | 8.0 | 8.2 | 9.5 | 8.6 | 9.0 | | |

^{*} Take-up represents the net increase in the floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected).

Vacancy at the end of the year as a percentage of stock.

[] Forecast figures

N.B. Office grades are determined in accordance with criteria which principally reflect the qualities of construction, finishes, facilities and management. Location is not a criterion.



GRADE A
COMPLETIONS, TAKE-UP AND VACANCY

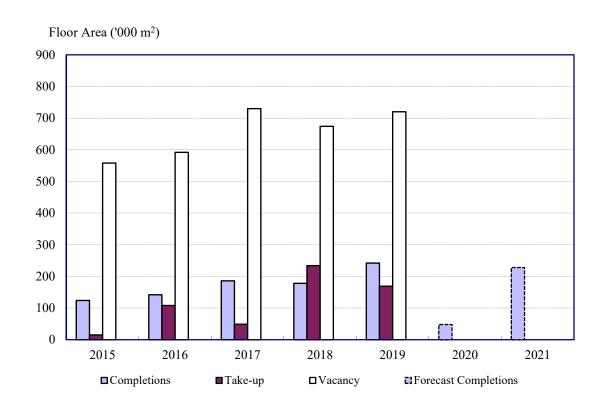
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|------|------|------|-------|
| Completions ('000 m²) | 124 | 142 | 186 | 178 | 242 | [48] | [228] |
| Take-up* ('000 m²) | 15 | 108 | 49 | 234 | 169 | | |
| Vacancy ('000 m²) | 558 | 592 | 730 | 674 | 720 | | |
| %☆ | 7.8 | 8.0 | 9.6 | 8.7 | 9.0 | | |

^{*} Take-up represents the net increase in the floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected).

Vacancy at the end of the year as a percentage of stock.

[] Forecast figures

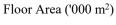
N.B. Office grades are determined in accordance with criteria which principally reflect the qualities of construction, finishes, facilities and management. Location is not a criterion.

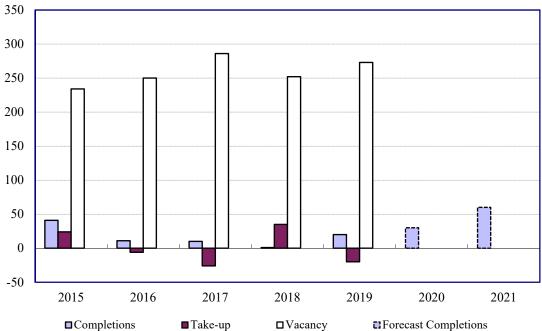


GRADE B
COMPLETIONS, TAKE-UP AND VACANCY

| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|------------------------------------|------|------|------|------|------|------|------|
| Completions ('000 m ²) | 41 | 11 | 10 | 1 | 20 | [30] | [60] |
| Take-up* ('000 m ²) | 24 | - 6 | - 26 | 35 | - 20 | | |
| Vacancy ('000 m ²) | 234 | 250 | 286 | 252 | 273 | | |
| %☆ | 8.9 | 9.4 | 10.4 | 9.0 | 9.7 | | |

- * Take-up represents the net increase in the floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected). A negative figure indicates a net decrease in occupied floor space.
- Vacancy at the end of the year as a percentage of stock.
- [] Forecast figures
- N.B. Office grades are determined in accordance with criteria which principally reflect the qualities of construction, finishes, facilities and management. Location is not a criterion.



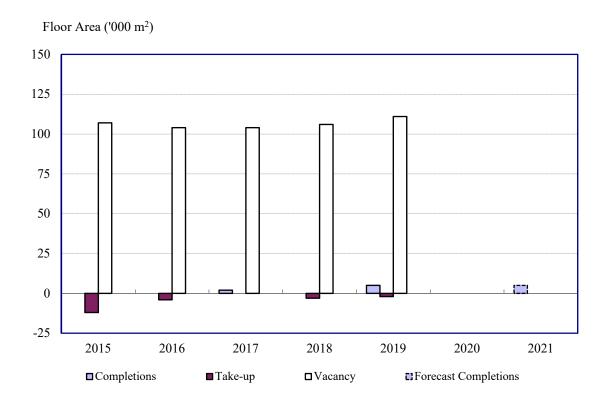


GRADE C
COMPLETIONS, TAKE-UP AND VACANCY

| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------------|------|------|------|------|------|------|------|
| Completions ('000 m²) | 0 | 0 | 2 | 0 | 5 | [0] | [5] |
| Take-up* ('000 m²) | - 12 | - 4 | 0 | - 3 | - 2 | | |
| Vacancy ('000 m²) | 107 | 104 | 104 | 106 | 111 | | |
| %☆ | 7.2 | 7.0 | 7.0 | 7.2 | 7.5 | | |

^{*} Take-up represents the net increase in the floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected). A negative figure indicates a net decrease in occupied floor space.

- Vacancy at the end of the year as a percentage of stock.
- [] Forecast figures
- N.B. Office grades are determined in accordance with criteria which principally reflect the qualities of construction, finishes, facilities and management. Location is not a criterion.



PRIVATE COMMERCIAL

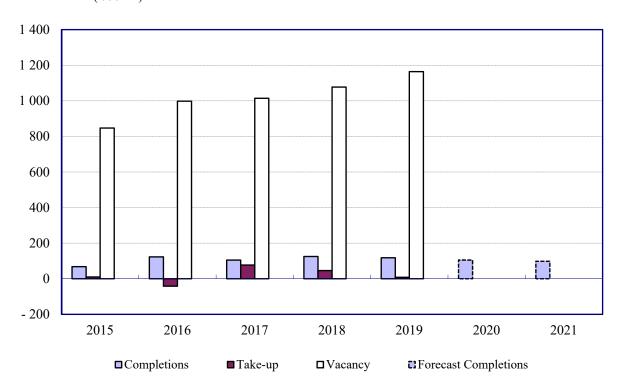
COMPLETIONS, TAKE-UP AND VACANCY

| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------------|------|------|-------|-------|-------|-------|------|
| Completions ('000 m²) | 68 | 123 | 105 | 125 | 118 | [105] | [98] |
| Take-up* ('000 m²) | 10 | - 42 | 77 | 46 | 8 | | |
| Vacancy ('000 m²) | 847 | 998 | 1 014 | 1 077 | 1 164 | | |
| %☆ | 7.7 | 9.0 | 9.0 | 9.4 | 10.1 | | |

^{*} Take-up represents the net increase in the floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected). A negative figure indicates a net decrease in occupied floor space.

- ∀ Vacancy at the end of the year as a percentage of stock.
- [] Forecast figures

Floor Area ('000 m²)



PRIVATE FLATTED FACTORIES

COMPLETIONS, TAKE-UP AND VACANCY

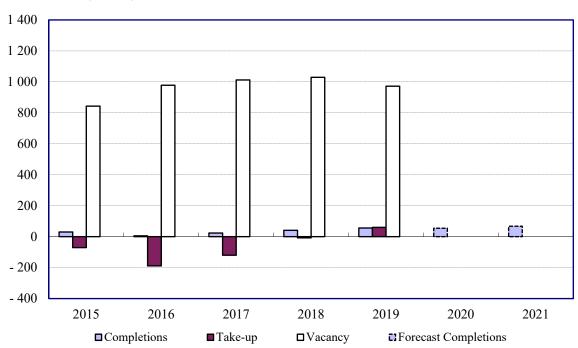
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|------------------------------------|------|-------|-------|-------|------|------|------|
| Completions ('000 m ²) | 30 | 5 | 23 | 41 | 56 | [54] | [67] |
| Take-up* ('000 m²) | - 71 | - 189 | - 120 | - 8 | 60 | | |
| Vacancy ('000 m²) | 843 | 978 | 1 012 | 1 029 | 972 | | |
| % ☆ | 5.0 | 5.8 | 6.1 | 6.3 | 5.9 | | |

^{*} Take-up represents the net increase in the floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected). A negative figure indicates a net decrease in occupied floor space.

∀ Vacancy at the end of the year as a percentage of stock.

[] Forecast figures

Floor Area ('000 m²)



PRIVATE INDUSTRIAL/OFFICE

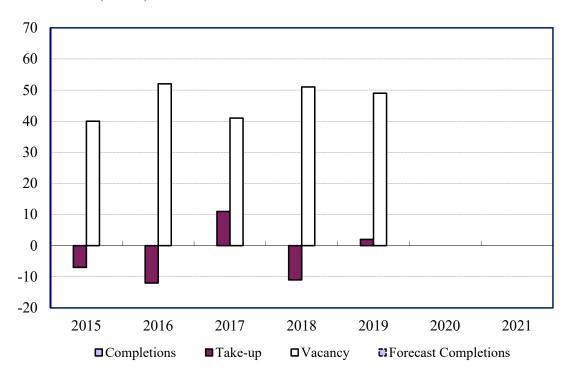
COMPLETIONS, TAKE-UP AND VACANCY

| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|------------------------------------|------|------|------|------|------|------|------|
| Completions ('000 m ²) | 0 | 0 | 0 | 0 | 0 | [0] | [0] |
| Take-up* ('000 m²) | - 7 | - 12 | 11 | - 11 | 2 | | |
| Vacancy ('000 m²) | 40 | 52 | 41 | 51 | 49 | | |
| % ☆ | 6.8 | 8.9 | 7.4 | 9.3 | 9.0 | | |

^{*} Take-up represents the net increase in the floor area occupied in the year under review. The figures are computed by adding the completions in that year to the vacancy figures at the beginning of the year, and then subtracting the year's demolition and the year-end vacancy figures (with figures for wholesale conversion, if any, already reflected). A negative figure indicates a net decrease in occupied floor space.

- ∀ Vacancy at the end of the year as a percentage of stock.
- [] Forecast figures

Floor Area ('000 m²)



MONTHLY PRICE INDICES FOR PRIVATE DOMESTIC PROPERTIES (1999 = 100)

| Year | Month | Small / Medium | Large | Overall |
|------|------------|----------------|-------|---------|
| 1997 | Oct (Peak) | 172.3 | 183.4 | 172.9 |
| 2018 | Jan | 360.5 | 316.7 | 358.4 |
| | Feb | 366.9 | 317.7 | 364.5 |
| | Mar | 372.6 | 318.5 | 370.0 |
| | Apr | 379.8 | 321.3 | 377.0 |
| | May | 386.2 | 326.7 | 383.4 |
| | Jun | 394.1 | 331.8 | 391.1 |
| | Jul | 397.8 | 332.9 | 394.8 |
| | Aug | 397.7 | 331.7 | 394.6 |
| | Sep | 392.7 | 324.4 | 389.4 |
| | Oct | 381.9 | 316.5 | 378.7 |
| | Nov | 369.8 | 310.0 | 366.8 |
| | Dec | 361.9 | 309.3 | 359.4 |
| 2019 | Jan | 363.4 | 312.8 | 361.0 |
| | Feb | 369.5 | 316.4 | 367.0 |
| | Mar | 381.4 | 322.3 | 378.7 |
| | Apr | 395.2 | 331.8 | 392.3 |
| | May | 399.9 | 336.4 | 396.9 |
| | Jun | 396.8 | 332.1 | 393.7 |
| | Jul | 396.5 | 333.1 | 393.5 |
| | Aug | 391.1 | 329.6 | 388.2 |
| | Sep | 384.1 | 323.3 | 381.4 |
| | Oct | 380.8 | 319.5 | 378.2 |
| | Nov* | 387.5 | 322.0 | 384.9 |
| | Dec* | 381.6 | 313.7 | 378.9 |

^{*} Provisional - liable to change as further data becomes available for analysis.

<u>Technical Notes</u>:

- (i) Small / Medium units are those with saleable area less than 100 m². Large units are those with saleable area 100 m² or above.
- (ii) The indices are based on an analysis of prices paid for completed properties sold in the secondary market. Date of sale is the date on which an Agreement for Sale and Purchase is signed. Provisional agreement is generally reached 2-3 weeks earlier.

PRICE INDICES

(1999 = 100)

| | 2018 | 2019 | | | |
|---|-------|-------|-------|-------|-------|
| Private Domestic Properties | 4Q | 1Q | 2Q | 3Q | 4Q* |
| Small / Medium Units (Saleable Area less than 100 m ²) | 371.2 | 371.4 | 397.3 | 390.6 | 383.3 |
| Large Units (Saleable Area 100 m ² or above) | 311.9 | 317.2 | 333.4 | 328.7 | 318.4 |
| Overall | 368.3 | 368.9 | 394.3 | 387.7 | 380.7 |

| | | 2018 | 2019 | | | |
|-------------------------|---------|---------|-------|-------|-------|---------|
| Non-Domestic Properties | | 4Q | 1Q | 2Q | 3Q* | 4Q* |
| Offices: | Grade A | (586.9) | 537.8 | 534.8 | 520.3 | (506.6) |
| | Grade B | 585.1 | 545.2 | 580.3 | 615.8 | (579.3) |
| | Grade C | 560.0 | 536.2 | 581.4 | 582.9 | 527.5 |
| | Overall | 576.9 | 539.3 | 562.1 | 553.1 | 516.7 |
| Retail Premises : | | 597.5 | 572.8 | 573.5 | 544.1 | 507.8 |
| Flatted Factories: | | 902.2 | 889.1 | 928.4 | 886.4 | 840.9 |

^{*} Provisional - liable to change as further data becomes available for analysis.

() Indicates fewer than 20 transactions.

<u>Technical Notes</u>:

The indices are based on an analysis of prices paid for completed properties sold in the secondary market. Premises of all ages and in all locations are included. Where appropriate, the date of agreement is taken as the date of sale.

RENTAL INDICES

(1999 = 100)

| | 2018 | 2019 | | | |
|---|-------|-------|-------|-------|-------|
| Private Domestic Properties | 4Q | 1Q | 2Q | 3Q | 4Q* |
| Small / Medium Units (Saleable Area less than 100 m ²) | 199.7 | 196.3 | 199.2 | 202.8 | 195.3 |
| Large Units (Saleable Area 100 m2 or above) | 157.6 | 156.7 | 156.8 | 157.2 | 152.6 |
| Overall | 195.6 | 192.4 | 195.3 | 198.6 | 191.4 |

| | | 2018 | 2019 | | | |
|-------------------------|---------|-------|-------|-------|-------|-------|
| Non-Domestic Properties | | 4Q | 1Q | 2Q | 3Q* | 4Q* |
| Offices: | Grade A | 265.6 | 268.1 | 271.8 | 272.8 | 269.1 |
| | Grade B | 250.4 | 254.2 | 258.7 | 258.5 | 252.6 |
| | Grade C | 233.4 | 234.9 | 238.9 | 238.9 | 232.6 |
| | Overall | 256.4 | 259.3 | 263.5 | 264.1 | 259.3 |
| Retail Premises : | | 188.0 | 189.3 | 189.0 | 189.0 | 181.0 |
| Flatted Factories: | | 205.4 | 206.7 | 211.0 | 212.9 | 208.7 |

^{*} Provisional - liable to change as further data becomes available for analysis.

<u>Technical Notes</u>:

The indices are based on an analysis of rentals paid for completed properties. Premises of all ages and in all locations are included. Where appropriate, the commencement date of a tenancy agreement is adopted as the effective date. However, rents are normally agreed earlier (1/2-1 month earlier for fresh lettings and 1-3 months for lease renewals). Rent-free periods are taken into account if known.

PRICE AND RENTAL MOVEMENTS IN 2019

(based on Appendices B & C)

| Private Property Category (Territory-wide) | | <u>4Q</u> | % Change* <u>4Q 2019*</u> 4Q 2018 | | |
|---|---|-----------|-----------------------------------|--|--|
| | | Price | Rental | | |
| Domestic Premises : | Small / Medium Units (Saleable Area less than 100 m ²) | 3.3 | -2.2 | | |
| | Large Units (Saleable Area 100 m ² or above) | 2.1 | -3.2 | | |
| | Overall | 3.4 | -2.1 | | |
| | | | | | |
| Offices: | Grade A | -13.7 | 1.3 | | |
| | Grade B | -1.0 | 0.9 | | |
| | Grade C | -5.8 | -0.3 | | |
| | Overall | -10.4 | 1.1 | | |
| Retail Premises : | | -15.0 | -3.7 | | |
| Flatted Factories : | | -6.8 | 1.6 | | |

^{*} Provisional - liable to change as further data becomes available for analysis.